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Subject: Letter of recommendation for Glenn Gordon

I can highly recommend Glenn Gordon as an excellent engineer and employee for your firm. Glenn is a team player and was well respected by his engineering colleagues and by management at Cummins Allison Corp.

To provide some background I served as Chairman for over 30 years at Cummins Allison Corp., a privately held corporation. Cummins Allison founding dates to 1887. The company has prospered and grown significantly especially during the last forty years. Cummins Allison growth was achieved through development of new technologies and products which we designed and manufactured in the USA, and sold and serviced our products not only in the USA but in many countries around the world. Therefore, our growth was driven by engineering research and development. As a result, we were almost always first to market with new technologies and product solutions in our industry. Because we maintained our own sales and service organization in the USA, Canada, Germany, France, the United Kingdom and Australia we were well equipped to profitably manage the challenges of being the first to innovate and introduce new technologies and products to the market.

At our corporate campus in Mt. Prospect, Illinois, (as well as several remote design locations) we maintained more than 250 engineers on our staff with various backgrounds including software engineers, mechanical engineers, and electrical engineers. Cummins Allison products included a family of products used to process coin and currency. Our products were very complex and served mission critical functions with more than 350,000 active machines installed at Commercial Banks, CIT, Credit

Unions, Central Banks, Casinos, Retailers and other enterprises around the globe. If you walk into a branch of almost any Bank in the USA, you will find Cummins Allison products.

Turning specifically to Glenn Gordon, I wish to provide the highest recommendation. Glenn Gordon is one of the best engineers I worked with during my 40 years with Cummins Allison. I worked with many engineers, so I recognize Glenn's incredible gifts and talents in the area of engineering. We would always put Glenn on the most difficult and challenging design projects we were facing. Glenn is a very creative and pragmatic problem solver and designer. The best designs of course are those that are the simplest and most practical. Having been in manufacturing for forty years I can tell you simple design is beautiful and the most cost effective, but simple is difficult to achieve. This simple and practical design is something Thomas Edison always strived for. Glenn has that same gifted sense for invention and design.

Equally important Glenn is a team player and a good communicator. Glenn can explain engineering concepts in layman's terms to non-technical management.

Therefore, I recommend Glenn Gordon as an excellent well qualified engineer who is a pragmatic problem solver and a "doer". By doer I mean Glenn is self-directed and knows how to get things done and achieve results.

Thank you for your time.

William J. Jones

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